



Annual General Meeting Minutes

June 3, 2019

PAW State Offices – Monroeville, PA

1. Call to Order

KR called the meeting to order at 6:42 PM.

2. Roll Call and Identify Guests

Present: Keith Renner [KR], Cheryl Bejgrowicz [CB], Thilo Boensch [TBo], Kerry Solomon [KS], Tom Beecher [TBe], Michael Hill [MH]

Attendance by Phone: Peggy Neason [PN], Armando Marcantonio [AM], Eric Kowalski [EK],

Absent: Derek Zona [DZ]

Guests: Tim McCoy [TM], Terry Eguaoje [TE]

3. Reading and Approval of Minutes

MH made a motion to accept Minutes, TBe seconded, motion passed

4. Items for Action

1. **Health Insurance Renewal:** Review but another decision, TM to prepare new spreadsheet.
2. **2019-2020 Budget Approval:** Review of fee structure discussion; new committee including TBe, TBo, EK to resolve fee breakdown, TBe made a motion to approve the new committee members and their defined task, EK seconded, motion passed
3. **Kittanning YMCA Approval:** TBo made a motion to approve, CB seconded, motion passed

5. President's Report

- **Executive Session – Contract**
 - TM noted that he has yet to see it. TBe, MH also noted the same.
 - TE had no comments on contract, vacation has been adjusted
 - Benefit package was overpaid, \$850 was paid vs. \$300
 - TBe made a motion to accept Contract as written, MH seconded, motion passed

6. VP Youth Report

- State Cup ended last weekend
- Region 1 – end of month, 7.4.19

7. VP Adult Report

- League play games should wrap up in next few weeks

8. State Director of Coaching

- 'D' course was conducted last weekend in Bethel Park – it went well.
- Information on travel to Manchester City to be distributed 9.1.19.
- Instruction fee has been established.
- Securing of fields is still an issue.

9. Executive Report

- Refer to attached report

10. Treasurer

- Budget was distributed
- Refer to attached report

11. Committee Reports

- Hearing/Referee Abuse and Assault Committee
 - Appeal for ODP incident was distributed last week
- Office – no issues
- Budget – Refer to Treasurer's report
- Field Committee – no issues
- Norm Hasbrouck Scholarship
 - 29 applications have been submitted
- AGM/Workshop – July 14th...2:00 PM...Doubletree, Monroeville
- Nominations – no issues
- Hall of Fame – no issues
- Referees
 - 3 game suspension & 1 red card for abuse on a referee
 - PN asked that policy 5.31 to be sent
 - State Cup went well
 - PAW will send referees to Adult games from WV
 - Referee Committee meeting at end of month
 - Refer to attached report
- Amendments – no issues
- Finance
 - Report to be submitted by end of July
- Community Resource – It was suggested that these committees be combined
- Club Relations

12. Unfinished Business

- 3 amendments to be presented at AGM
- Deadline for nominations was 5.15.19; nominations to be voted on at AGM; a motion was made that policy for an extension of on-time nomination be opened at AGM for a vote although documentation was submitted after the deadline. Motion was made by EK, Seconded by MH, motion passed
- AGM documentation to be distributed at middle of month [June].

13. New Business

- **Upcoming meetings: July 14, 2019**

14. For The Good Of The Game – no issues

15. Adjournment

- KR asked for meeting adjournment at 9:14 PM
- Motion for adjournment made by EK, seconded by AM, meeting adjourned.

Respectfully submitted,

A handwritten signature in blue ink, appearing to read "Kerry E. Solomon". The signature is fluid and cursive, with a long horizontal stroke at the end.

Kerry E. Solomon
PA West Soccer Association
Executive Board Secretary

Executive Director Report

June 3, 2019

Meetings attended:

Monthly Youth Board Meeting, State Office, May
Monthly conference call with US Soccer, May
Monthly conference call with East Region, May
Monthly conference call with Affinity Sports, May 24
US Soccer Member Meeting, May 23
Pgh Pirates, May 3
Cameroon Football Project, May 9
Pgh Post Gazette, May 14
Babb Insurance, May 17
Affinity, May 21
PAAR, May 23
Coaching Search, May 28
SportGait, May 30

Events attended:

State Cup Finals, June 1

Items For Action:

Items For Info:

Touchline...Survey to be re-sent to non-responding recipients. 498 responses so far. Currently 60% of respondents are male with 85% between 34-55. We'd like to balance the male-female ratio as well as gather info from outside the 34-55 age group so it's more reflective of our membership as a whole.

Key takeaways thus far:

Close to 70% receive.

Close to 50% read.

75% say info in Touchline is timely.

65% visit the web site.

60% prefer digital to hard copy.

60% claim to get info from the web site over other sources.

Online subscription is 48% do and 52% do not.

62% prefer online publication.

Facebook overwhelming social media of choice at almost 76%; Instagram and LinkedIn both at 40%

SportGait...Program activated...following through on communicating the program. We're on par with roll out in Indiana.

Allegheny County...awaiting approval on intro letter to clubs on the Concussion Training.

PAAR (Pittsburgh Action Against Rape)...discussing various training programs with them to supplement/reinforce SafeSport training.

Health, Safety, Welfare Policy...introduction letter was sent. 5 clubs currently set to begin online training of coaches. A follow-up letter will be going out this week.

CONCACAF Gold Cup...ticket sales are underway for US v Trinidad/Tobago in Cleveland June 22.

Pittsburgh Pirates...we're offering a PA West Soccer Day at the Pirates-Mets game on August 4. 39.00 seats and price includes a 10.00 card for food, beverage, or merchandise. Also, Kids Day with free ice cream for every kid.

Potential New Clubs – Derry, RDA South (app forthcoming)

Kerry Solomon

From: Peggy Neason <Pneason@comcast.net>
Sent: Monday, June 03, 2019 12:00 PM
To: Director Of Coaching; Tim McCoy; Armando Marcantonio; Cheryl Bejgrowicz (Nerdudette@gmail.com); Derek Zona; Eric Kowalski; Kerry Solomon; Michael Hill; Keith Renner - EXT; thilo; Tom and Judy Beecher (tbsoccer1@verizon.net); Walter Clapton
Subject: Re: Monday Evening's Meeting

Follow Up Flag: Follow up
Flag Status: Flagged

I will call in for meeting tonight-- Tim please send number

State Referee Committee Report

- 1, Much dissent among the State Referee Committee's over USSF changes. Seems most think this should be a by-law change and it was never voted on to be changes.
 - 2, As of today we or anybody else has not gotten the changes being made in writing, nor any of the Law Changes from USSF.
 3. State Cup went well, referees dis great
 - 4, Many Issue with assignor using non-certified referees, many reports of referee abuse, and even club Hollidaysburg using 2 man-system on u11,
 5. Will be doing clinic's at both weekend of the Open.
- Next meeting TBA after Open;s are over

Registration Numbers 20118-19

Play Level	Number of players	Fee	Total	Proposed 19-20 Fee	Total
Inhouse	15,322	9.5	145,559.00	12.5	191,525
Travel					
non-inh	487	19.5	9,465.50	22.5	10,957.50
inhouse	15,745	17.5	228,302.50	20.5	322,772.50
Out of state	480	13.5	6,480.00	16.5	7,920
Classic					
academy	1171	14.5	16,979.50	17.5	20,492.50
12's	49 Teams	350	17,150.00	400	19,600.00
13's	39 Teams	425	16,575.00	486	18,954.00
14's	38 Teams	425	16,150.00	486	18,468.00
15's	34 Teams	425	14,450.00	486	16,524.00
16's	28 Teams	425	11,900.00	486	13,608.00
17's	29 Teams	425	12,325.00	486	14,094.00
18's	22 Teams	425	9,350.00	486	10,692.00
19's	9 Teams	425	3,825.00	486	4,374.00
	13 Teams	500	6,500.00	558	7,254.00
	7 Teams	600	4,200	650	5,850.00
Addl plyrs	56	20	1,120.00	23	1,288.00
			520,331.50		684,343.50
					168.00
					164,012.00

PA West Soccer Association
2019-20 Budget
Notes and Assumptions

The 2019-20 Budget is based on the 2018-19 approved budget as adjusted by the following:

2018-19 Budget Deficit		(100,625)
Youth Division (44,000 registered players in prior and current budgets)		
PAW Registration Fee Increase (44,000 players @ \$3.00/player)	132,000	
USYSA Registration Fee Increase (44,000 players @ \$2.50/player)	(110,000)	
Player Insurance Increase (44,000 players @ \$.20/player)	(8,800)	
Affinity Charges Eliminated	52,000	65,200
Regional & National Championship Expenses		2,100
Executive Board		
Dick's Sponsorship	40,000	
Santa Spectacular	(1,500)	38,500
State Office		
Sponsorships	1,500	
NSF Fees	200	
Adult Registration Expense (-700 players @ \$3.50/player)	(2,450)	
General Operations	(3,250)	(4,000)
NPSL (Eliminated)		2,400
Director of Coaching		
Coaching Instruction	(18,750)	
Boys' ODP	(6,550)	
Girls' ODP	34,485	9,185
PAW State Cup		
Revenue reduction due to fewer teams entered	(24,000)	
Expenses reduction due to fewer teams entered	11,050	(12,950)
State President's Cup		
Revenue increase due to more teams plus Regional entry fees	47,100	
Expenses increase due to more teams plus Regional entry fees passed thru	(41,050)	6,050
Adult Division (3,200 registered player 2018-19 and 2,500 registered players 2019-20)		
PAW Registration Fees (-700 players @ \$25)	(17,500)	
On-line Registration Cost	1,000	
Referee Training Expense	2,000	
PAW Registration Expense (-700 players @ @ \$3.50/player)	2,450	
USASA Registration Expense (-700 players @ @ \$14.00/player)	9,800	
Outside Purchased Services	2,000	(250)

PA West Soccer Association
2019-20 Budget
Notes and Assumptions

Touchline		
Postage		(5,000)
Personnel		
Direct Compensation (3% Cost of Living Adjustment)	(9,919)	
Health Insurance Increase (10% over 2018-19)	9,000	<u>(919)</u>
2019-20 Net Surplus (Deficit)		<u><u>(309)</u></u>

PA West Soccer Association
2018-19 Actuals and Budget Comparisons
Net Income Summary

	Year 13-14	Year 14-15	Year 15-16	Year 16-17	Year 17-18	Year 2018	Year 2018	Year 2018	Year 2018	Year 2018	Year 2018	Year 2019	Year 2019	Year 2019	Year 2019	Year 2019	Budget 18-19	Budget 19-20	
Executive Board																			
President	(29,241)	(39,577)	(75,732)	(7,872)	5,543	(1,868)	(258)	(14,845)	(3,107)	(1,974)	(4,699)	(821)	26,626	(946)	(9,600)	28,900			
VP - Youth	(9,526)	(4,734)	(5,162)	(9,703)	(14,755)	(802)	(2,105)	(10)	(1,192)	(155)	(1,757)	(2,166)	(375)	(8,562)	(9,800)	(9,800)			
Secretary	(9,755)	(6,504)	(10,052)	(13,633)	(8,537)	-	(1,004)	-	(663)	-	(2,916)	-	-	(4,583)	(9,800)	(9,800)			
Treasurer	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(60)	(60)			
Members at Large (4)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(375)	(375)			
Youth Board	(40,137)	(16,822)	(26,717)	5,025	(23,380)	33,226	(13,780)	(6,125)	(11,149)	(3,002)	(6,030)	4,821	(650)	(2,689)	(39,350)	(1,200)			
Youth Registration less USYSA Fees and Insurance	344,779	337,969	327,291	335,034	314,597	204,064	19,396	8,154	(4,056)	3,150	(36,676)	53,928	17,503	265,463	352,292	365,492			
District 1 (East)	-	(31)	(19)	(88)	-	-	-	-	-	-	-	-	1,607	5,407	(235)	(235)			
District 2 (North)	-	(30)	163	(85)	-	-	-	-	-	-	-	-	-	-	(150)	(150)			
District 3 (Northwest)	-	(1)	(263)	-	(59)	-	-	-	-	-	-	-	-	-	(400)	(400)			
District 4 (South)	(200)	(100)	-	(234)	794	-	-	-	-	100	(50)	300	-	350	(500)	(500)			
District 5 (North/Central)	(279)	(220)	-	(74)	(76)	-	-	-	-	-	-	-	-	-	(200)	(200)			
District 7 (Lake)	-	-	-	(62)	(111)	-	-	-	-	-	-	-	-	-	(400)	(400)			
Classic Division	104,266	122,097	137,580	117,764	103,464	70,567	12,670	14,890	770	3,441	7,440	5,712	-	115,490	90,700	90,700			
Regional & National Championships	(17,244)	(16,693)	(48,941)	(12,748)	(16,120)	-	-	-	-	-	-	-	-	-	(23,800)	(21,700)			
Registrar	-	(471)	1,500	3,447	-	-	-	-	-	-	-	-	-	-	(10,175)	(10,175)			
PAW On-line Store	-	(66,532)	(83,587)	(78,671)	(89,108)	(7,058)	(6,333)	651	(11,496)	(5,795)	(7,400)	(6,130)	(3,431)	(46,992)	(92,050)	(96,050)			
State Office	(10,389)	(12,584)	6,837	(11,538)	(28,412)	13,153	11,393	(7,025)	(2,675)	1,411	(3,704)	(770)	3,331	15,114	24,900	6,150			
Coaching Programs	12,198	6,200	19,882	57,681	33,184	50,356	16,364	8,823	2,346	13,394	490	(10,466)	(3,703)	77,604	12,700	6,150			
Boys' ODP	22,407	19,805	35,673	47,109	21,633	42,701	21,438	6,842	(2,956)	6,625	(1,297)	(8,084)	(506)	64,793	(9,335)	25,150			
Girls' ODP	17,583	18,626	20,275	14,021	12,311	-	-	-	-	8,800	34,570	(15,300)	(1,230)	26,840	7,150	(5,800)			
PA West Cup Tournament	4,137	(2,502)	2,197	(11,232)	(2,186)	-	-	-	-	6,210	17,640	(752)	(49,735)	(26,637)	700	6,750			
President's Cup Tournament - State	32,493	27,562	28,033	47,550	36,266	(2,982)	-	(111)	-	-	-	(4,719)	9,900	2,088	225	225			
PA West Open Tournament	(20,139)	(4,415)	5,240	(56,216)	(79,565)	(36)	(30)	(3,841)	(2,090)	(15,127)	(60)	29	(29)	-	(2,400)	-			
President's Cup Tournament - Region	(60,529)	(50,950)	(9,519)	(13,578)	20,337	(151)	59	(1,626)	-	(884)	3,666	19,039	(4,172)	15,931	(5,650)	(5,900)			
NPSL Team	(6,664)	24,850	2,047	(908)	(376)	-	-	-	-	-	-	-	-	-	-	-			
Adult Division	(9,493)	330	-	(3,356)	(1,152)	(55)	(55)	121	-	-	-	-	110	176	(5,315)	(5,315)			
Adult Division Tournament	5,102	(6,626)	3,107	(908)	(376)	-	-	-	-	-	-	-	-	-	-	-			
America's Cup	102	8,483	(173)	(3,356)	(1,152)	(55)	(55)	121	-	-	-	-	-	-	-	-			
Topsooccer	-	-	(14,358)	-	-	-	-	-	-	-	-	-	-	-	-	-			
Nat'l and Reg Mtgs held in Pgh	-	-	(611)	5,080	(2,893)	-	(149)	-	20,903	(5,233)	(4,197)	(916)	-	10,408	2,875	2,875			
Futsal	(46,521)	(33,463)	(35,342)	(46,125)	(48,730)	(5,088)	(4,873)	(250)	(250)	(6,963)	(5,078)	50	(250)	(22,702)	(40,500)	(45,500)			
Publications	(285,593)	(251,685)	(277,042)	(311,478)	(317,243)	(23,192)	(34,112)	(27,853)	(23,377)	(30,915)	(24,778)	(24,102)	(26,901)	(215,230)	(333,082)	(334,001)			
Personnel	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
Net Gain (Loss)	4,981	51,982	2,307	55,110	(84,574)	372,890	18,621	(22,205)	(38,962)	(26,917)	(34,836)	13,453	(31,905)	250,139	(100,625)	(309)			

Note: 2015-16 Distribution of Referee Fund to the WPA Referee Association

